Pharosinformatics

Maturity of Measures in a company John Mardle

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Pharos offers integrated sustainable performance optimisation toolsets that provide a manageable and sustainable roadmap for improving organisational performance and maturity

1. Innocence

- Managers have financial measures
- Functional Silos exist
- No specific systems exist

2. Awareness

- Rudimentary measures linked to single organisation
- Some measures across key dimensions like finances/employe es and customers

3. Understanding

- Measures in place and reflect business strategy
- Heirarchy of interlinked measures
- Standalone software supports measures

4. Competence

- Measures are the prime mechanism to drive business performance
- Most Appropriate measures are refined regularly
- Executives question and implement metrics
- Measurement tools fully integrated

5. Excellence

- Strategic and Operational Measures in place and used daily
- Integrally linked to business analytics probably via portal technology and refreshed on demand

Sustainable Performance Optimisation

Mission Statement

Strategic Objectives

Balanced (?) Scorecard

Benchmarks / KPI

Rolling Forecast/Better Budgeting

Activity Based Measures/Management

Value Mapping

Knowledge Management

1. Continuous Improvement

Measured independently